



- **IMPORTANT HEALTHCARE REFORM SUPPORT SERVICES - PLEASE READ THIS -**

Dear Healthcare Provider,

Ready or not the Obama Stimulus package and Healthcare Reform is going to accelerate electronic healthcare records management and patient records access adoption in this country. As you probably already know the time line for an 80% to 90% adoption rate appears to be 2010 through 2015. Physicians that implement electronic record keeping early in this time period will receive greater benefits than the later adopters and penalties will start based on non compliance in 2015. Many healthcare providers, perhaps yourself have in place already, reporting, billing, eRX, scheduling, and other systems in which you have heavily invested. Integrated Digital System as a DHHS, CMS Vendor Partner has been involved in medical records and x-ray conversion, records storage and reproduction since 1995.

Unlike many of the vendors in the market we are not proposing or offering to replace the systems you have invested in but instead enhance them through integration of a Electronic Patient Records and Images System that will provide you with the ability to digitize your patient records, store, access and share these images in a secure and accessible HIPAA compliant records application or securely host them in an encrypted MedDocs site with 24/7 access.

We offer secure HIPAA compliant digitization services by experienced staff at our production scanning facilities in Manassas, Virginia for your patient historical records. Going forward we provide pick-up and the same service for new charts based on your schedule. With our hosting services you can have 24/7 patient charts secure access in the office, hospital, remote clinic or anywhere you have internet access with the proper ID and Password. This can be accomplished in your office or through our hosted MedDocs services currently used by other healthcare providers in the area.

Healthcare Reform Special:

For as little as **\$.065** an image your paper charts can be converted to clean legal Group IV Tiff images. With MedDocs Patient Health Records software your office forms can be converted to form templates that can be, automatically pre-populated with patient data, accessed and added to a patients chart in seconds. To receive the low cost \$.065 scanning rate and a **free** copy of MedDocs, a \$2995.00 value, to manage the scanned images you must do the following:

1. Submit 500,000 pages or more for scanning.
2. Pre-prep files (remove staples, sticky notes, unfold pages, remove paper clips, etc.)
3. Insert Bar Code Cover sheet and Separator pages (templates provided)
4. Box files for scanning and prepare a File Control Sheet (provided) listing each file by Patient ID (index).
5. Execute a Business Associates Agreement (required by HIPAA)

Full Service Scanning, Adobe PDF Searchable Documents and scheduled pick-ups are available at slightly higher rates. Don't wait to the last minute or trust your Patient's Records and your practice liability to just anyone. IDS has been working with secure projects for almost 15 years.





We know that historically many vendors have sold you a product and disappeared. We promise that will not be the case. Ask our customers and they'll tell you we do quality work and are always there when needed to solve their technology problems and needs. A recent Open Ratings Survey (12/2008) conducted by Dun & Bradstreet for GSA reported our performance above 90% across the board by our customers over the past two years surveyed.

Call us at 703-368-2887, 800-283-0999 or email sales@idsscan.com.

Please visit www.MedDocsCentral.com

Web based demonstrations and meetings can be arranged at your convenience.

Thank you

Larry D. Hunt

Chief Engineer & CEO

